October 8, 2024

John M. Nolan, Esq. Chair, Member Selection Committee c/o American College of Real Estate Lawyers 220 N Market Street, Suite 100 Frederick, MD 21701

Dear Mr. Nolan:

I am writing this letter to second J. Marcus Painter's nomination of Matthew D. Pluss, Esq., a partner at

the law firm of Senn, Visciano & Canges, P.C. for membership in the American College of Real Estate Lawyers.

Shortly after I graduated from law school, I had a unique opportunity with one of my fellow law students

to create, what became the Advanced Commercial Leasing Institute (ACLI), that ACREL recently absorbed.

Mr. Pluss shortly after his law school graduation served as a Rising Star for the ACLI (who must be an attor-

ney with less than ten years out of Law School). This past year Mr. Pluss was requested by the leadership

of the ACLI to serve as the "Co-ordinator of the Rising Star" program. In my role with the ACLI at that time,

I had a unique opportunity to observe Mr. Pluss's stewardship of the Rising Star program. He was solely

responsible for the mentoring and guidance of younger commercial leasing attorneys involved in the Rising

Stars program. As a Co-Chair of the ACLI, I was impressed with Mr. Pluss's energy and commitment to the

program. His leadership of the Rising Stars program furthered the engagement of each of the Rising Star's

contributions to the overall program and benefitted the experience for all regular attendees of the ACLI.

I have received and reviewed the Proposal for Membership submitted by Mr. Painter's nomination and con-

firm that Mr. Pluss satisfies the criteria for selection to the College as stated in Section 4 of the Guidelines

for Regular Member Selection. It is my opinion that Mr. Pluss satisfies ACREL's Statement of Professional-

ism and meets the standards of professional integrity and civility, provided in the ACREL Guidelines.

I am not (a) in the same firm, business entity, faculty, or other organization as Mr. Pluss, (b) related by birth or

marriage to Mr. Pluss, or (c) a current Governor or member of the Member Selection Committee of the Col-

lege. Neither Mr. Pluss nor his law firm regularly employs or retains me.

I am currently retired from the practice of law.

Lawrence A. Shulman

cc: J. Marcus Painter, Esq. Barbara Hawes

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